

DISCOVER ELITE

FROM HUDSON OUTSOURCING



NEVER MISS A TENDERING
OPPORTUNITY, EVEN WHEN
YOU'RE BUSY

WHAT IS **DISCOVER ELITE?**



Struggling to bid for government tenders? Make Discover Elite part of your business development team.

Discover Elite is the ultimate time-saving tool. Say goodbye to pre-bid admin and playing guessing games with your bid or no-bid strategy. When you become a client, you hand all this over to our expert bidding professionals.

The benefits



No more pre-bid admin.



Access to a bid director, a senior bid consultant, bid writer & bid coordinator.



Access to time-saving bid technology.



Careful consideration = improved success rates.



Bid writing support at a reduced cost.

THE PACKAGE

THE ULTIMATE TIME-SAVING TOOL

£2,000+VAT per month
(three-month contract)
A **5% discount** is added when
paying the three months in
advance.

Discover Elite gives you **10x** the
level of bidding support in **1** neatly
packaged offering:



1. A kick-off mentoring session with a senior bid consultant to understand your bid strategy, where you're seeing success and where you're falling short. You'll develop a bid or no-bid strategy with the consultant, to use moving forward.



2. Access to our Hudson Helpline.

This service can be used to answer specific questions about a bid we have recommended when you begin the writing process.



3. A 1-hour Zoom/Teams meeting with your consultant every month to review your progress.



4. 2 case studies and 2 CVs, written by a bid consultant, to show you what is required to be successful in public sector tendering.



5. 10 template policies, developed and ready to be used as part of your government bidding strategy.



6. 1 writing plan per month, produced by your bid consultant, to help you respond to the bid in-house. **OR** you can use a £400 credit as a reduction for our support with writing the bid.**



7. Up to 5 bid breakdowns per month to show you what's involved in the bids and the criteria you must meet to stand a good chance of winning.



8. A bid coordinator who will track suitable opportunities for your business and work with up to three representatives from your organisation.



9. A discounted daily rate of £475+VAT if you choose to outsource the whole bid to us.



10. Access to 2 Hudson Discover bid technology portals of your choice.

PAYMENT TERMS

You can cancel any time after the first three months, but if you continue to use the service, the **monthly cost drops to £1,800+VAT**. All payments must be made in advance each month.

**There is a sensibility clause attached to the size of bid we can support with.

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GET STARTED

For more informations, please get in touch:

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