

TENDERMENTOR™

WELCOME TO TENDER MENTOR

Our **Tender Mentor** is for businesses who want to ensure the bid they have produced is the best it possibly can be.

It's for businesses who want to train their internal team in a real time environment and on a live bid by critiquing and mentoring your team on how to constantly improve their content to meet the buyer requirements exactly.

The service allows for an external guide and review service. It also allows us to mark your bid against scoring criteria, in advance of submission. Allowing you to eliminate any mistakes and generally improve the final response.

This service starts from only £295+VAT for straight forward bids but will increase for more complex bid structures.

The work will be managed and delivered by one of our **Senior Bid Managers**. Our team of professionals have decades of experience.

We increased our success rate from 83% to 87% in the last 12 months and we've done that by helping clients make sensible decisions and critiquing intensively. Our procurement experts will always tell you the likelihood of success, so you can make a judgement into whether the investment made with us is a good investment.

We're ready to help you

S U C C E E D TM

BACKGROUND

Hudson Succeed is a part of the wider **Hudson Group**. Hudson's is a perfect blend of people mixed with innovative technology, which works to one common goal – **Growth**.

We want to make tendering accessible to all size businesses and it is our Group's vision to grow every single business that engages with the Hudson brand.

Our procurement experts have an extensive amount of experience on both sides of the table – Buy and Supply. This ultimately provides you with the fundamental skills and the knowledge needed to succeed.

Our professionals have produced winning submissions for nearly two decades, spanning all business sectors as well as sitting on the buy side of the table, marketing and critiquing bids against scoring mechanisms provided.

This puts us in an incredible position to fully understand what it takes to be a successful bid writer.

Tender writing isn't for everyone so if you're interested in tendering, but don't want to do the writing yourself, check out our other services:

TENDERMANAGER™

TENDERWRITING™

We're focused and energetic wordsmiths. We have extensive vocabulary, exceptional grammar and a deep-rooted understanding of what buyers want from their tender documents. A winning combination to succeed.

HOW WE WORK

We like to keep things simple. We don't create over-complicated processes which make working with us difficult. We operate a methodical yet flexible approach that is accustomed to your needs!

Step 1

Get in touch with Hudson Succeed to seek further information about how we work. Following this, we will provide you with a breakdown of our services.

Step 2

Hudson Succeed will assess your individual needs and create a bespoke package. We will gather information from our pre-defined questionnaire.

Step 3

You decide if our services are right for you. We're adaptable so feel free to discuss your needs further.

THE PROCESS

Step 6

Following amends, both parties will complete a final sign off for upload by the client.

Step 5

At least 4 days before, we will complete a review Of your edited tender response, offering a guide & review. Once again this will be done via our guide and review template allowing for ease of editing.

Step 4

At least 7 days before the tender deadline send over your tender submission for us to guide & review. We like consistency so every time we review your tenders we will feedback on our standard review template.

DELIVERY TEAM

BID MANAGEMENT



Jill Hudson
Growth Director



Daniel Hall
Head of Bid Management



Ashleigh Philips
Bid Liaison Manager

BID WRITING TEAM



Nick Eyley
Bid Manager



Emma Nelson
Bid Writer



Benjamin Glaister
Bid Writer



Jack Grayson
Bid Writer

BID CREATIVE



Kathryn Johansen
Head of Creative



Rachael Irvine
Bid Designer

WIDER TEAM



John Hudson
Group CEO



Charlotte Jarvis
Bid Research



Marie Fisher
Client Relations Manager



Rebecca Morland
Portal Specialist



Nicola Hughes
Opportunity Tracker



Rebecca Gallagher
**Tender VLE
Videographer**



Stephanie Hague
**Tender VLE
Videographer**

SUCCEED™

WHY CHOOSE HUDSON SUCCEED?



Customer first ethos



87% success record



Real time
information 24/7



Support over 700
businesses



3 UK offices



Experienced Writers
& Mentors

SUCCEED™

Proactive, Supportive &
Knowledgeable



Winning team

SUCCEEDTM

INVESTMENT

We want to help you **succeed** so we've created a package which is affordable to all size businesses.

Every business is different! More or less time may be needed for one over another depending on the number and complexity of the bids you go for.

Each quotation we provide will be tailored to the size/scope of work needed. Some tenders are more straightforward, whilst others may have 20,000 words to evaluate.

We will ensure we always break down why we've charged the way we have, and we will always be honest.

If tendering is a key income strand for your business. You may want to look at our Tendering Portals which is part of our sister business **Hudson Discover**.



OUR PORTALS



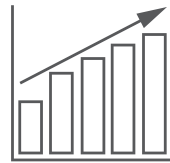
CREATIVE

www.creativetenders.co.uk



TECHNOLOGY

www.technology-tenders.co.uk



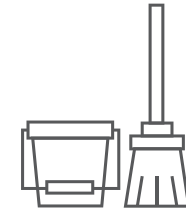
FINANCE

www.financetenders.co.uk



CONSULTANCY

www.consultancytenders.co.uk



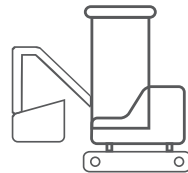
FACILITIES

www.utilities-tenders.co.uk



RESEARCH

www.researchtenders.co.uk



CONSTRUCTION

www.construction-tenders.co.uk



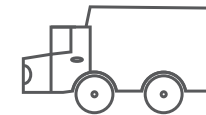
HR

www.hrtenders.co.uk



HOSPITALITY

www.hospitalitytenders.co.uk



LOGISTICS

www.logisticstenders.co.uk

DISCOVER™

HUDSON™

FIND OUT MORE

Are you interested in finding out more or speaking with one of our experts?

Call Jill Hudson or Daniel Hall today.



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